



RenoDeMedici

*Registered office at Viale Isonzo, 25, Milan
Share capital €140,000,000 fully paid up
Milan Companies Register and Fiscal Code no. 00883670150*

Remuneration Report

**Pursuant to Article 123-ter of Legislative Decree 58 of February 24, 1998
and Art. 84-quater of Consob Regulation 11971/1999.**

Table of contents

INTRODUCTION	3
SECTION I - 2018 REMUNERATION POLICY	5
1 – PROCEDURES FOR ADOPTION AND IMPLEMENTATION OF THE REMUNERATION POLICY (“ POLICY ”)	5
A) BODIES INVOLVED	
B) REMUNERATION COMMITTEE COMPOSITION AND FUNCTIONS	
2 - OBJECTIVE OF THE POLICY	8
3 - GENERAL PRINCIPLES OF THE POLICY	8
4 - FIXED AND VARIABLE COMPONENTS OF REMUNERATION	9
5 - CLAW-BACK MECHANISM	15
6 - EXTRAORDINARY TRANSACTIONS	15
7 - EXTRAORDINARY / ONE-OFF BONUSES	16
8 - REMUNERATION PLANS BASED ON FINANCIAL INSTRUMENTS	16
9 - NON-MONETARY BENEFITS	17
10 - PAYMENTS PROVIDED FOR IN THE EVENT OF DEPARTURE FROM OFFICE OR TERMINATION OF THE WORKING RELATIONSHIP	17
11 - BENCHMARKS USED FOR THE DEFINITION OF THE POLICY	17
SECTION II - REMUNERATION AND COMPENSATION PAID IN FINANCIAL YEAR 2017	18
FIRST PART -POLICY IMPLEMENTATION	18
A - REMUNERATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL	18
B - REMUNERATION IN THE EVENT OF EARLY TERMINATION OF EMPLOYMENT	20
C - STOCK GRANT PLAN INFORMATION	21
SECOND PART - BREAKDOWN OF REMUNERATION PAID IN THE FINANCIAL YEAR	22
Diagram 7-bis: remuneration report	22
TABLE 1: Salaries paid to the members of the administrative and control boards, the general managers and other key management personnel.	
TABLE 3A: Incentive plans based on financial instruments other than stock options, for the board of directors, general managers and other key management personnel	
Diagram 7-ter: diagram showing the information of the shareholdings of the members of the administrative and control boards, general managers and other key management personnel	24
TABLE 1: Shareholdings of the members of the administrative and control boards, and general managers	
RESOLUTION PROPOSAL (ART 123-TER, PARAGRAPH 6, D. LGS. 58/1998)	25

Introduction

This "Remuneration Report" (hereinafter the "Report") provides, in accordance with the provisions of Art. 123-*ter* of Legislative Decree 58/1998 and Art. 84-*quater* of Consob Regulation 11971/1999, as amended (hereinafter the "Issuer Regulation"), information on the remuneration policies adopted by Reno de Medici S.p.A. (hereinafter the "Company" or the "Issuer") in relation to the members of the Board of Directors and Managers with Strategic Responsibilities.

The Report is divided into two sections, prepared in accordance with Annex 3A, Model 7-*bis* of the Issuer Regulation.

The **first section** describes:

- a) the principles and objectives of the remuneration policy that will be adopted in financial year 2018;
- b) the procedures relating to the adoption and implementation of said policy.

The **second section** illustrates analytically, including in the form of tables, the final figures for the policy actually implemented in financial year 2017 with reference to Directors, Statutory Auditors and Managers with Strategic Responsibilities. Note that for financial year 2017, the Company's Chief Executive Officer is identified as the only Manager with Strategic Responsibilities.

The Report was approved by the Board of Directors, on the proposal of the Remuneration Committee, on March 16, 2018. The first section of the Report is subject to a non-binding resolution of the Shareholders' Meeting called for April 30, 2018 (May 2 for any possible second call) to approve the financial statements for the year ended December 31, 2017. Pursuant to Art. 123-*ter* of Legislative Decree 58/1998, the Report will be made available to the public at the registered office, via the authorized "eMarket STORAGE" platform (www.emarketstorage.com) and on the website www.rdmgroup.com from April 6, 2018.

In accordance with the provisions of Consob Regulation 17221 of March 12, 2010, as amended, concerning related-party transactions, as incorporated into the related procedures approved by the Board of Directors, the adoption and definition of the remuneration policy detailed in this Report – implemented with the involvement, as

specified below, of a Remuneration Committee with a majority of independent Directors and submitted for a consultative vote by the Shareholders' Meeting – exempts resolutions concerning the remuneration of the Directors and Managers with Strategic Responsibilities from the application of the procedures provided for by the above-mentioned Consob provisions on related parties.

SECTION I - 2018 REMUNERATION POLICY

1 – Procedures for adoption and implementation of the Remuneration Policy ("POLICY")

a) Bodies involved

The Remuneration Policy (hereinafter the "Policy") is approved and defined by the Board of Directors, on the proposal of the Remuneration Committee (hereinafter the "Committee") established within the Board of Directors, whose composition, responsibilities and working procedures are described in point b) below.

The concrete determination and implementation of the Policy, in accordance with the principles and guidelines defined within it, falls to the responsibility of:

- the Board of Directors, in relation to the remuneration of Executive Directors and other Directors holding special offices in the Company;
- the Chief Executive Officer, who relies on the support of the Group Personnel Department, in relation to Managers with Strategic Responsibilities, where identified.

The Personnel Department reports to the Committee at least annually on the implementation procedures of the Policy.

On completion of the above Report, the Committee monitors and verifies the consistency of the implementation procedures with respect to the defined principles, and reports accordingly to the Board of Directors.

b) Remuneration Committee Composition and functions

The Board of Directors has established a "Remuneration Committee" within itself, with investigative, consultative and advisory functions.

The Committee is currently composed of three Directors who are non-executive – inasmuch as they do not hold individual powers of management or executive offices in the Company or in companies belonging to the Group – and independent, as identified by the Board of Directors in relation to the provisions of Art. 148 of the CFA and the Corporate Governance Code of Borsa Italiana S.p.A.

The composition of the Committee is as follows:

Name	Position
Giulio Antonello	Chairman
	Non-Executive – Independent
Laura Guazzoni	Non-Executive – Independent
Gloria Marino	Non-Executive – Independent

The members of the Remuneration Committee hold office until the expiry of the directors' term of office and therefore until the Shareholders' Meeting called to approve the financial statements for the year ending December 31, 2019, unless resolved otherwise.

The responsibilities assigned to the Remuneration Committee can be summarized as follows:

- To consult with and make proposals to the Board of Directors concerning the definition of the remuneration Policies for Directors and Managers with Strategic Responsibilities, and to periodically review the adequacy, overall coherence and practical application of the principles defined in the context of the Policies and report accordingly to the Board of Directors;
- To consult with and make proposals to the Board of Directors concerning the remuneration of the executive directors and other directors vested with special offices, as well as concerning the setting of performance objectives linked to the variable component of that remuneration, and to monitor the decisions taken by the Board and verify the effective achievement of the performance objectives.
- To consult with and make proposals to the Board of Directors concerning the implementation of the Stock Grant Plan adopted by the Shareholders' Meeting pursuant to Art. 114-bis of Legislative Decree 58/1998, as described in Section II of this Report, with particular reference to the determination of the performance objectives linked to the Plan.

In the performance of its functions, the Remuneration Committee accesses the information and business departments necessary for the performance of its duties.

As regards operating procedures, the Directors making up the Committee act and meet whenever deemed necessary by the Chairman or requested by the other two members. The decisions of the Committee are taken by a simple majority and are duly minuted.

The members of the Committee have solid professional expertise in the reference sector, and adequate knowledge and experience in the areas of finance and remuneration policies.

Activities carried out with reference to financial year 2017

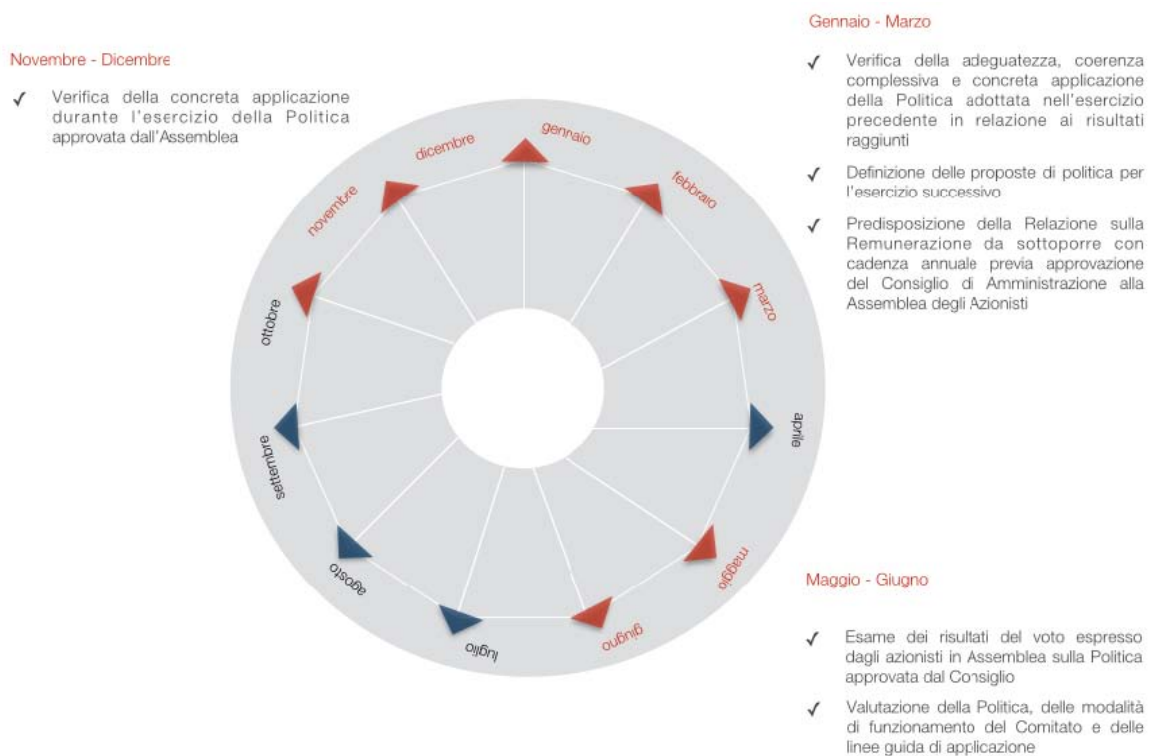
During 2017, the Remuneration Committee held xxxx meetings, duly minuted, attended by the Chairman of the Board of Statutory Auditors on the Committee's invitation. The percentage of meetings attended by each member of the Committee was 100%.

The meetings concerned the following matters:

- (i) definition of the proposal to the Board of Directors for the adoption of the Remuneration Report referred to in Art. 123-ter of the CFA for financial year 2017;
- (ii) for 2017, the definition of the performance objectives underlying the Stock Grant Plan restricted to the Managing Director as established by the shareholders' meeting held on 28 April 2017 pursuant to Article 114-*bis* of the CFA and the performance objectives underlying the variable and monetary remuneration of the Managing Director;
- (iii) definition of the proposal to the Board of Directors concerning the determination of the remuneration for the office of Chief Executive Officer for deliberation pursuant to Art. 2389 of the Italian Civil Code.

Activities scheduled for financial year 2018

In 2018, the Committee's activities will be carried out in accordance with an annual program involving the phases summarized below:



2 - Objectives of the Policy

In general terms, the Policy is defined – including in accordance with the recommendations of the Corporate Governance Code – with the aim of attracting, motivating and retaining persons who have the professional qualities necessary to ensure the achievement of the priority objective of creating sustainable value for the Company and the Group in the medium/long term.

Consistent with this aim, the Policy identifies the maintenance of a significant correlation between pay and performance as the focal point of alignment between the interests of the Shareholders and those of the Management. It follows from this that a significant part of the total remuneration of the Executive Directors and, where identified, other Managers with Strategic Responsibilities is linked to the achievement of specific objectives for the short and medium/long term, determined with reference to performance defined both at consolidated level and for specific business areas or functions.

3 - General principles of the Policy

Consistent with the general objectives outlined above, the Policy is based on the following reference principles, which are also defined in accordance with the

recommendations of the Corporate Governance Code of Borsa Italiana S.p.A.:

- appropriate balancing of the fixed and variable components based on the Company's strategic objectives and risk management policy, also taking into account the sector of activity and the characteristics of the activities actually carried out;
- definition of limits for the variable components;
- predetermination and measurability of the performance targets with reference to the payment of the variable components;
- granting of a significant portion of the variable component relating to the medium-long term plan, deferred by an adequate amount of time as represented by the maturity thereof, since it is subject to fulfillment of the performance objective for the total years included in the multi-year period of reference, or permanence in the position for the entire multi-year reference period.

4 - Fixed and variable components of remuneration

The relevant content of the Policy is organized according to different principles and procedures as regards the fixed components and the medium/long-term variable components in relation to the different types of beneficiaries.

In particular:

Non-executive Directors

Non-executive Directors are identified as those who do not hold individual powers of management or executive offices in the Company or in Group companies, or in the parent company when the office also concerns the Company. Non-executive Directors are entitled to the fixed remuneration determined by the Shareholders' Meeting at the time of their appointment.

The Board of Directors may, on the proposal of the Remuneration Committee and with the prior approval of the Board of Statutory Auditors, determine additional fixed remuneration in relation to activities linked to the participation of non-executive Directors in the committees within the Board of Directors.

The underlying principle of this approach is to allocate a lump-sum remuneration to the non-executive members of the Board of Directors. The remuneration of the non-executive Directors is therefore not linked to the financial results achieved by the

Company, nor to consolidated results or performance objectives in general.

Executive Directors vested with special offices in the Issuer in accordance with the By-Laws (Chairman/Chief Executive Officer)

Directors vested with special offices in the Issuer are entitled, in addition to the fixed remuneration determined by the Shareholders' Meeting at the time of their appointment, to the remuneration (in fixed and/or variable form) determined by the Board of Directors in accordance with a specific proposal by the Committee and with the approval of the Board of Statutory Auditors, including in relation to the provisions of Art. 2389, paragraph III, of the Italian Civil Code. The variable component of the remuneration of the Chief Executive Officer is determined by the Board of Directors in accordance with a specific proposal by the Committee and with the approval of the Board of Statutory Auditors.

This remuneration system is described in the paragraph "MBO - variable monetary component".

Managers with Strategic Responsibilities

In accordance also with the indications contained in Regulation 17221 of March 12, 2010 concerning related-party transactions, borrowed from International Accounting Standard IAS 24, the Managers with Strategic Responsibilities are identified as the persons who have the power and responsibility, directly or indirectly, for the planning, management and control of the Company's activities, including the Directors of the Company. With reference to this principle and the current organizational structure of the Issuer, in relation to financial year 2018 and in line with the previous financial year, the Managers with Strategic Responsibilities are identified as the *Executive directors*, as the Directors that have been given individual operating mandates or guidelines by the Company. In light of the evolution of the organizational structure, the Issuer reserves the right to name additional individuals as Managers with Strategic Responsibilities during 2018, in compliance with the principles above.

The remuneration package allocated to Managers with Strategic Responsibilities shall be generally composed of the following elements:

- i) Annual fixed component;
- ii) Annual variable component (*MBO*);
- iii) Medium/long-term variable component (*LTI*).

- i) The fixed annual component consists of the Individual Financial Remuneration and other forms of remuneration of a fixed nature, which are related to the assigned role. The amount of the fixed component is based on the size of the business managed and the comparability of the internal remuneration levels, including in relation to consideration paid on the market by companies of a similar size.
- ii) The annual variable component (MBO) is payable subject to fulfilling certain pre-set annual quantitative objectives which are related to performance indices whether at the consolidated Group level or at the individual level based on quantitative parameters relating to the business or department managed. This amount will be a percentage between 20% and 50% of the Individual Financial Remuneration (therefore, any payroll amounts will not be included in the calculation).

The key performance indicators (KPIs) used in the MBO system for Strategic Managers shall comply with the economic and profitability indicators set by the Chief Executive Office as part of the Company's budget and strategic plan. These KPIs are normally quantitative since qualitative objectives are allowed only under exceptional circumstances and nevertheless only if related to objective valuation elements (e.g. the time required to complete a project), so that they cannot be measured on a discretionary basis.

The mechanism for calculation of the annual MBO related remuneration of Strategic Managers shall require a minimum threshold of **100%** of the value of the budget for access to the benefit and a maximum remuneration of **110%** of the basic bonus amount, which can be collected only upon **reaching or exceeding 110%** of the objectives, with a ceiling of 100% applied to the amount that can be disbursed of the nominal bonus assigned.

To ensure the integrity of the method adopted, the targets are certified by Group Management Control, both during the assignment phase and when the final performance data is calculated, and the process guarantees the traceability and transparency of each phase.

Variable annual monetary MBO component of the Chief Executive Officer

The Chief Executive Office will receive annual variable remuneration equal to 50% of the

Individual Financial Remuneration.

The key performance indicators (KPIs) for the CEO in terms of the annual objectives (MBO) are connected to fulfillment of the profitability, efficiency and strategic project forecasts defined within the budget and the Group's plan for growth.

These KPIs are normally quantitative since qualitative objectives are allowed only under exceptional circumstances and nevertheless only if related to objective valuation elements (e.g. the time required to complete a project), so that they cannot be measured on a discretionary basis.

The mechanism for calculation of the annual MBO related remuneration of the chief executive officer provides for a minimum threshold of 80% to 100% of the value of the budget depending on the specific target and a maximum remuneration of 120% of the basic bonus amount, which can be collected only upon reaching or exceeding these objectives with a ceiling of 120% applied to the amount of the nominal bonus assigned that can be disbursed.

The MBO objectives are set each year, except for the EBITDA and IF OSHA index which constitute fixed objectives each year.

iii) The medium/long-term variable component (LTI) is derived from the following elements, which can be applied alternatively or cumulatively:

A) Multi-year remuneration plans based on financial instruments;

B) A medium/long-term variable component in monetary form.

A) Multi-year remuneration plans based on financial instruments Stock Grant Plan for 2017/2018/2019

The Shareholders' Meeting of April 28, 2017 approved the adoption, pursuant to Art. 114 of Legislative Decree 58/1998, of a Stock Grant Plan (the "Plan") reserved for the Chief Executive Officer, with a duration covering the three-year period 2017/2018 /2019.

The structure and implementation procedures of the Plan, defined by the Board of Directors with the consultative and advisory support of the Remuneration Committee, comply with the following general principles:

- (i) consolidation of the process of creating sustainable value for the Company and the Group in the medium/long term and of incentivizing and retaining the recipient through the definition of multi-year durations and vesting periods;
- (ii) allocation of financial instruments subject to the achievement of predefined and measurable business and/or market performance objectives;
- (iii) ties to the beneficiary remaining with the Company.

In particular, the Plan provides for:

- a) the free assignment to the beneficiary of rights to the allocation, free of charge, of up to 2,262,857 ordinary shares of the Company, exclusively at the end of the duration period and conditional upon the achievement of predetermined performance objectives;
- b) a three-year performance period;
- c) the allocation and granting of the ordinary shares of the Company involved in the Plan subject to: (i) verification by the Board of Directors of the achievement of specific performance objectives in the reference three-year period, and (ii) the condition that the beneficiary holds the office of Chief Executive Officer of Reno De Medici S.p.A. for the entire period covered by the Plan.

The shares will be attributed as follows:

- (i) 40% of the total Plan shares for 2017;
- (ii) 30% of the total Plan shares for 2018;
- (iii) 30% of the total Plan shares for 2019;

The three-year performance objectives will be identified, for each year of the duration of the Plan, by the Board of Directors on the proposal of the Committee at the time of the assignment of the rights, and consist of two types of indicators:

- (i) Consolidated EBITDA as shown in the approved Consolidated Financial Statements;
- (ii) OSHA, frequency index ($FI = \text{number of accidents} * 200,000 / \text{number of hours worked}$)

Each of these objectives contributes in a balanced manner (50%) to the composition of the overall performance result, while the recognition of the right to allocation of the shares is commensurate with the level of achievement of the target at the end of the vesting period.

The mechanism established for calculation of the applicable rights provides for:

- a) EBITDA: if the result is less than 80% of the EBITDA per the Budget, no share will be assigned; if it is between 80% and 120% a proportional number of shares will be assigned;
- b) IF OSHA: the frequency index must drop by 10% of the value reached the previous year. Objectives of an on/off nature upon reaching the target will be assigned the shares related to them.

The shares used to fund the Plan may be obtained through the purchase of treasury shares on the market and/or through the use of shares already held by the Company under treasury share purchase plans approved by the Shareholders' Meeting pursuant to and for the purposes of Articles 2357 et seq. of the Italian Civil Code.

The principles applicable to the Plan do not provide for any clauses requiring the shares to be held in the portfolio after their allocation and after the exercise of the assigned rights, it being deemed appropriate, for the purposes of incentivization, retention and value creation, to determine the above-mentioned three-year vesting period.

As these are remuneration elements also provided to encourage retention in the medium term, interruption of the employment relationship during the vesting period will automatically result in loss of the attributed rights.

For any further details about the Plan, please refer to the Information Document prepared in accordance with Art. 84-bis of Consob Regulation 11971/99 concerning Issuers and available on the website www.rdmgroup.com, in the Governance/Shareholders' Meetings section, and via the authorized "eMarket STORAGE" platform (www.emarketstorage.com).

B) Medium/long-term variable component in monetary form

The criteria applicable to the medium/long-term variable component in monetary form are consistent with the general principles of the Policy – indicated in point 3 above – concerning the deferral of the payment of a substantial portion of the variable component by a suitable period of time with respect to the time of its accrual, with the aim of retaining talent and consolidating the value creation process

over time.

The above-mentioned criteria are as follows:

The medium/long-term variable component (LTI) consists of a monetary Special Bonus payable exclusively:

(i) at the end of a reference multi-year period and (ii) in respect of the achievement of predetermined and quantifiable medium- and long-term economic and financial performance objectives, both at consolidated level and in relation to individual business areas and functions.

In particular, the monetary Special Bonus representing the medium/long-term variable component is commensurate with:

a) the continuity of performance in the reference multi-year period, through the achievement of objectives for each year included in the timespan considered. The Bonus is paid exclusively at the end of the reference period, since it is conditional upon the achievement of the objectives – either in full or up to a defined minimum percentage – for each and every year of that period;

b) the creation of value for the Group, verified at the end of the multi-year period, through the achievement of projected consolidated economic and financial objectives relating to the entire reference period and therefore quantifiable and payable only at the end of that period.

Since one of the purposes of these remuneration elements is to retain persons in the most strategic roles for the good governance of the Company in the medium term, termination of the working relationship during the reference period entails the automatic loss of entitlement to the payment.

∞ ∞

The aggregate of the annual and medium/long-term variable components represents a variable percentage generally not less than 50% of the total annual remuneration.

5 - Claw-back mechanism

Provision is made for the adoption of a claw-back mechanism that makes it possible to demand the return of variable remuneration components already paid, or to deduct variable remuneration components that are subject to deferral and were paid on the basis of data subsequently found to be erroneous, or to obtain reimbursement of all

incentives relating to the financial year (or years) with reference to which it is ascertained that there has been a fraudulent alteration of the data used for calculating the final results in order to obtain entitlement to the incentives. Similarly, provision is made for a demand for reimbursement in the event of the commission of serious and intentional violations of laws and/or regulations, the Code of Ethics adopted by the Company, or Company procedures.

6 - Extraordinary transactions

In the event of extraordinary transactions concerning the Group – such as, but not limited to, acquisitions or disposals of companies, cessations of business, mergers or demergers, transfers and contributions of business units, transactions concerning the share capital, financial or equity transactions capable of having an impact on the market value of the share – as well as legislative or regulatory modifications capable of having a significant impact on the performance objectives, the Board of Directors, after consulting with the Committee, has the power to make the modifications and additions necessary to maintain unchanged the substantive and financial content of the Plans and the KPIs underlying the short- and medium-term incentivization systems relating to the Chief Executive Officer, as may the awarding of special bonuses linked to specific targets be provided for. Any modifications which, in the same eventualities and with the same purposes, might become necessary in relation to the other Strategic Directors may be assessed by the Chief Executive Officer.

7 - Extraordinary / one-off bonuses

Provision may be made for the payment of monetary bonuses awarded occasionally, through one-off payments not included in the variable remuneration components. From a "pay for performance" point of view, it is considered that the payment of one-off bonuses to managers of particular strategic importance who have distinguished themselves through exceptional individual contributions, represents an important mechanism for differentiation and meritocratic selectivity, and therefore for the retention of excellent resources. Responsibility for assessing these results and the corresponding contributions and performance is assigned to the Chief Executive Officer, who draws on the support of the Personnel Department.

8 - Remuneration plans based on financial instruments

In relation to any future additional Remuneration Plans based on the allocation of

financial instruments, to be submitted for the approval of the Shareholders' Meeting pursuant to Art. 114-*bis* of Legislative Decree 58/1998, the detailed elements and implementation procedures are defined by the Board of Directors with the consultative and advisory support of the Remuneration Committee, in a manner consistent with the Company's risk profile and with reference to the following general principles, already outlined in the preceding point:

- i. consolidation of the process of creating sustainable value for the Company and the Group in the medium/long term and of incentivizing and retaining Management through the definition of multi-year durations and vesting periods;
- ii. allocation or exercisability of financial instruments subject to the achievement of predefined and measurable business and/or market performance objectives;
- iii. ties to the beneficiaries remaining with the Company.

9 - Non-monetary benefits

The members of the Board of Directors and Managers with Strategic Responsibilities receive "fringe benefits" at the Company's expense. The Chief Executive Officer and Managers with Strategic Responsibilities receive supplementary healthcare insurance with respect to the mandatory cover provided for by the relevant collective agreements.

10 - Payments provided for in the event of departure from office or termination of the working relationship

The Policy relating to payments provided for in the event of departure from office or termination of the working relationship does not vary from the provisions of the relevant collective agreements, and no provision is made for the payment of any specific additional compensation in the aforementioned circumstances.

11 - Benchmarks used for the definition of the Policy

The Policy has been defined in the light of the best practices present on the market, but without any specific reference to the remuneration policies of other companies.

SECTION II - REMUNERATION AND COMPENSATION PAID IN FINANCIAL YEAR 2017

This section of the Report provides a representation of each of the items comprising the remuneration of Directors and Key Management Personnel for financial year 2017. It should be noted that, for financial year 2017, the sole manager in key management is the CEO of Reno de Medici S.p.A.

FIRST PART - POLICY IMPLEMENTATION

The items comprising the remuneration paid in financial year 2017 to the members of the administrative and control boards and Key Management Personnel are broken down according to the different standards and methods regarding the fixed and variable components as they relate to the different types of recipients.

In particular, referring to the tables in the second part of this Section II representing the specific values:

A - Remuneration of Directors and Key Management Personnel

Non-Executive Directors. Non-executive directors are identified, according to the definition stated in Section I, as Directors not holding individual management mandates and not holding management positions in the Company or in Group companies, or in the controlling entity if the office also relates to the Company.

During financial year 2017, in line with the detailed procedural methods defined in the Policy, the following was disbursed:

- Fixed annual compensation owed for the office of Director, including Non-Executive Directors, as determined by the Ordinary Shareholders' Meeting on April 28, 2017 during the appointment of the Board of Directors, with a term in office established for 3 financial years and precisely until the approval of the Financial Statements on December 31, 2019.

In particular:

- the Shareholders' Meeting's determination of the total annual amount of EUR 140,000 as the remuneration owed to the Directors, taking into account the total

number of members on the Board of Directors as well as market values presumed with reference to the average remuneration allotted to Non-Executive Directors;

- distribution among the individual directors of the total amount, as determined above, by the Board of Directors in equal measure for all the Directors.

Given the above, for the three-year period 2017-2019, the total fixed fee owed on a pro rata basis to each Director was determined in the amount of EUR 20,000 annually.

- other fixed annual compensation owed to Non-Executive Directors of the Board Committees (the Audit Committee, Remuneration Committee and Appointments Committee) determined by the Board of Directors, at the proposal of the Remuneration Committee and with the approval of the Board of Auditors in accordance with Article 2389 of the Italian Civil Code. The individual amounts disbursed pro rata in 2017 were determined as follows:
 - EUR 30,000 on an annual basis to the Committee Chairman;
 - EUR 20,000 on an annual basis for each Committee-member Director.

The fees allotted to Non-Executive Directors are not linked to the economic performance delivered by the Company, or of a consolidated type, or in any event to *performance* targets in general.

Directors vested with Special duties in accordance with the By-Laws. Chief Executive Officer. Key Management Personnel.

During financial year 2017, the total remuneration package of the CEO, Michele Bianchi, also identified as the sole manager in key management, was as follows:

a) **Fixed component:**

- fee for the office equaling EUR 150,000 gross, determined by the Board of Directors, at the proposal of the Remuneration Committee and with the approval of the Board of Auditors in accordance with Article 2389 of the Italian Civil Code.
- Individual fees consisting of the gross annual salary, totaling EUR 220,000, and other non-variable monetary components.

b) **Variable annual monetary component** referenced to individual targets (annual MBO)

Key performance indicators (KPIs) for the CEO's annual objectives (MBO) 2017 related to the achievement of forecasts for profitability, efficiency and strategic projects, defined at the budget level and in the Group's development plan.

These KPIs are quantitative, correlated to budget parameters and objective evaluation factors that are not subject to evaluative discretion.

Specifically, the targets established for calculating this variable salary component are broken down as follows:

- a) Consolidated EBITDA: If the result is less than 80% of the budget EBITDA, no variable is allocated; if it is between 80% and 120%, the bonus accrues proportionally up to a maximum of 120%;
- b) IF OSHA: the frequency index must fall by 15% compared to the value it reached the previous year. The target is of an on/off type.
- c) OEE RDM Group or Overall Efficiency: +1% with respect to the 2016 result. The OEE is calculated by the Management Audit.
- d) Strategic projects for the business and adapting the Group's organization through the streamlining of the various processes.

These parameters, and the results achieved, are shown in the following table.

Obiettivi	% bonus	Objective	Result	% result	% bonus maturato
1	16,67%	EBITDA RDM Group	€ 45.813,30	106,79%	17,80%
2	16,67%	OSHA RDM Group: 15% in meno rispetto al 2016	4,7	100%	16,67%
3	16,67%	OEE RDM Group +1 vs 2016%	78,90%	65%	10,83%
4	50%	Progetti strategici per lo sviluppo e la redditività del Gruppo	100%	100%	50,00%

The variable nominal monetary remuneration for 2017 amounted to 50% of the gross annual salary, i.e., EUR 110,000 gross.

The total amount of the annual variable remuneration for 2017 disbursed, calculated according to the KPIs verified by the Management Audit and the objective actions resulting from specific communication, amounted to EUR 104,832 gross.

- c) **Variable component of medium long term**, represented by the Stock Grant Plan reserved to the CEO, as described in Section I of this Report as well as in the following point C.

B - Remuneration in the event of early termination of employment

In 2017, the compensation relating to cessation of employment or Director positions was not disbursed.

As indicated in Section I, the Policy relating to the compensation provided in the event of cessation of office or the termination of employment does not differ from the provisions in the collective agreements of reference and does not provide for paying specific further compensation in the cases above.

C - Stock Grant Plan Information

As indicated in Section I of this report, the Shareholders' Meeting on April 28, 2017 approved, in accordance with Article 114-*bis* of Legislative Decree No. 58/1998, the adoption of a Stock Grant Plan (the "Plan") reserved to the CEO, covering the three-year period 2017-2018-2019.

For detailed information about the regulation and the procedures for implementing the Plan, please refer to Section I of this Report and the Information Document as per Article 84-*bis* of Consob Regulation 11971/1999, available at: www.rdmgroup.com/sezioneGovernance/Assemblea_azionisti, as well as at the authorized EmarketStorage mechanism (www.emarketstorage.com).

During financial year 2017, the Board of Directors, acting on a proposal of the Remuneration Committee, determined the performance objectives constituting the conditions for free assignment of the rights to allocate shares of the Company's common stock to the beneficiary, also relating to financial year 2017.

On March 16, 2018, the Board of Directors, with the assistance of the Remuneration Committee, ascertained the achievement of the performance targets as defined above. Consequently, the rights assigned to the CEO beneficiary - for financial year 2017 - for the free allocation of a total of 935,872.40 ordinary shares of Reno De Medici, will be fully exercisable at the end of the Plan's three-year reference period, subject to the same holding the CEO position on that date.

SECOND PART - BREAKDOWN OF REMUNERATION PAID IN THE PERIOD

Diagram 7-bis: Remuneration Report

TABLE 1: Salaries paid to the members of the administrative and control boards, the general managers and other Key Management Personnel.

TABELLA COMPENSI AMMINISTRATORI E SINDACI - ESERCIZIO 2017

Nome e Cognome	Carica	Periodo per cui è stata ricoperta la carica	Scadenza della carica	Compensi Fissi			Compensi variabili non equity (Altri)	Benefici non monetari	Altri compensi	Totale	Fair Value del compensi equity	Indennità di fine carica o cessazione del rapporto di lavoro
				Compensi fissi deliberati da Assemblea	Compensi cariche particolari (art. 2389 c. 3 c.c.)	Compensi partecipazione comitati						
Robert Hall (*)	Presidente	01/01/2017 - 3/11/2017		16.667						16.667		
Eric Laflamme (**)	Presidente	03/11/2017 - 31/12/2017	bilancio 2017	3.333						3.333		
Michele Bianchi	Amministratore Delegato	01/01/2017 - 31/12/2017	bilancio 2019	20.000	150.000					170.000		
Allan Hogg	Amministratore	28/04/2017 - 31/12/2017	bilancio 2019	13.333						13.333		
Laurant Lemaire	Amministratore	01/01/2017 - 28/04/2017		6.667						6.667		
Matteo Rossi	Amministratore	01/01/2017 - 28/04/2017		6.667		23.333				30.000		
Laura Guazzoni	Amministratore	01/01/2017 - 28/04/2017	bilancio 2016	6.667		24.583				31.250		
Laura Guazzoni	Amministratore	28/04/2017 - 31/12/2017	bilancio 2019	13.333		45.833				59.167		
Giulio Antonello	Amministratore	28/04/2017 - 31/12/2017	bilancio 2019	13.333		33.333				46.667		
Gloria Marino	Amministratore	28/04/2017 - 31/12/2017	bilancio 2019	13.333		40.000				53.333		
Sara Rizzon	Amministratore	28/04/2017 - 31/12/2017	bilancio 2019	13.333						13.333		
Totale				126.667	150.000	167.083				443.750		

(*) Il Sig. Robert Hall ha rassegnato le proprie dimissioni dalla carica di Presidente in data 3 novembre 2017 ed è stato cooptato dal Sig. Eric Laflamme

(**) Il Sig. Eric Laflamme ha assunto la carica di Presidente in data 3 novembre 2017

Nome e Cognome	Carica	Periodo per cui è stata ricoperta la carica	Scadenza della carica	Compensi Fissi			Compensi variabili non equity	Benefici non monetari	Altri compensi	Totale	Fair Value del compensi equity	Indennità di fine carica o cessazione del rapporto di lavoro
				Compensi fissi deliberati da Assemblea	Compensi cariche particolari (art. 2389 c. 3 c.c.)	Compensi partecipazione comitati						
Giancarlo Russo Corvace	Presidente	01/01/2017 - 31/12/2017	bilancio 2017	70.000						70.000		
Giovanni Maria Conti	Sindaco Effettivo	01/01/2017 - 31/12/2017	bilancio 2017	45.000						45.000		
Tiziana Masolini	Sindaco Effettivo	01/01/2017 - 31/12/2017	bilancio 2017	45.000						45.000		
Totale				160.000						160.000		

Nome e Cognome	Carica	Periodo per cui è stata ricoperta la carica	Scadenza della carica	Compensi Fissi			Compensi variabili non equity	Benefici non monetari	Altri compensi	Totale	Fair Value del compensi equity	Indennità di fine carica o cessazione del rapporto di lavoro
				Compensi fissi deliberati da Assemblea	Retrocessioni da lavoro dipendente	Compensi partecipazione comitati						
Michele Bianchi	Amministratore Delegato	01/01/2017 - 31/12/2017	2017			220.000,0	104.832,0	6.111,0		330.943,0		
Totale						220.000,0	104.832,0	6.111,0		330.943,0		

TABLE 3A: Incentive plans based on financial instruments other than Stock Options, for the board of directors, general managers and other Key Management Personnel

La presente tabella si riferisce al Piano di Stock Grant per il triennio 2017/2019 riservato all'Amministratore Delegato istituito dall'assemblea del 28 aprile 2017. Come descritto nella presente Relazione il Piano prevede l'assegnazione al beneficiario di diritti all'attribuzione, a titolo gratuito, di fino a massime n. 2.262.857 azioni ordinarie esclusivamente al termine del periodo di vesting triennale e subordinatamente al raggiungimento di predeterminati obiettivi di performance.

		Strumenti finanziari assegnati negli esercizi precedenti non vested nel corso dell'esercizio		Strumenti finanziari assegnati nel corso dell'esercizio						Strumenti finanziari vested nel corso dell'esercizio e non attribuiti	Strumenti finanziari vested nel corso dell'esercizio e attribuiti		Strumenti finanziari di competenza dell'esercizio
A	B	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Nome e cognome	Carica	Piano	Numero e tipologia di strumenti finanziari	Periodo di vesting	Numero e tipologia di strumenti finanziari	Fair value alla data di assegnazione	Periodo di vesting	Data di assegnazione	Prezzo di mercato all'assegnazione	Numero e tipologia strumenti finanziari	Numero e tipologia strumenti finanziari	Valore alla data di maturazione	Fair value
Michele Bianchi	Amministratore Delegato												
(I) Compensi nella società che redige il bilancio		Piano Stock Grant 2017/2019 (delibera assembleare del 28 aprile 2017)			935.872	1.001.277	1/01/2017 - 31/12/2019	28/04/2017	0,3465				400.511
		Piano B (data relativa delibera)											
		Piano C (data relativa delibera)											
(II) Compensi da controllate e collegate		Piano A (data relativa delibera)											
		Piano B (data relativa delibera)											
(III) Totale						1.001.277							400.511

Il totale (III) è indicato con riferimento alle colonne (5), (11) e (12).
Nella tabella 3A, per ogni soggetto interessato e per ogni piano di incentivazione di cui questi è destinatario, sono indicati:
- gli strumenti finanziari assegnati nel corso dell'anno, con indicazione del fair value alla data di assegnazione², del periodo di vesting, della data di assegnazione e del prezzo di mercato all'assegnazione;
- gli strumenti finanziari vested nel corso dell'anno e non attribuiti;
- gli strumenti finanziari vested nel corso dell'anno e attribuiti, con indicazione del valore alla data di maturazione;
- il fair value degli strumenti finanziari di competenza dell'anno.
Per **periodo di vesting** si intende il periodo intercorrente tra il momento in cui viene assegnato il diritto a partecipare al sistema di incentivazione e quello in cui il diritto matura.
Gli **strumenti finanziari vested nel corso dell'esercizio e non attribuiti** sono gli strumenti finanziari per i quali il periodo di vesting si è concluso nel corso dell'esercizio e che non sono stati attribuiti al destinatario per la mancata realizzazione delle condizioni a cui l'attribuzione dello strumento era condizionata (ad esempio, il mancato raggiungimento degli obiettivi di performance).
Il **valore alla data di maturazione** è il valore degli strumenti finanziari maturato, anche se non ancora corrisposto (ad esempio, per la presenza di clausole di lock up), alla fine del periodo di vesting.
Quando si adottano criteri di rappresentazione aggregata, in Tabella vanno fornite le seguenti informazioni:
- il numero complessivo di strumenti finanziari non vested detenuti all'inizio dell'esercizio, con indicazione della scadenza media;
- il numero complessivo di strumenti finanziari assegnati all'inizio dell'esercizio, con indicazione del fair value complessivo, della scadenza media e del prezzo di mercato medio all'assegnazione;
- il numero complessivo di strumenti finanziari vested nel corso dell'esercizio e non attribuiti;
- il numero complessivo di strumenti finanziari vested nel corso dell'esercizio e attribuiti, con indicazione del valore di mercato complessivo;
- il fair value complessivo degli strumenti finanziari di competenza dell'esercizio.
² Il fair value alla data di assegnazione va indicato con riferimento a tutti gli strumenti finanziari assegnati in relazione a ogni Piano e non con riferimento a ciascuno strumento.

Diagram 7-ter: diagram showing the information of the shareholdings of the members of the administrative and control boards, general managers and other Key Management Personnel

Table 1: Shareholdings of the members of the administrative and control boards, and geeral managers

TABELLA PARTECIPAZIONI AMMINISTRATORI E SINDACI - ESERCIZIO 2017

Nome e Cognome	Società Partecipata	Numero azioni possedute al 31/12/2016	Numero azioni acquistate nel corso dell'esercizio 2017	Numero azioni vendute nel corso dell'esercizio 2017	Numero azioni possedute al 31/12/2017
Amministratori	Reno De Medici S.p.A.				
Robert Hall (*)		0	0	0	0
Eric Laflamme (**)		0	0	0	0
Michele Bianchi		0	0	0	0
Allan Hogg		0	0	0	0
Laurant Lemaire (***)		0	0	0	0
Matteo Rossi (****)		0	0	0	0
Laura Guazzoni		0	0	0	0
Giulio Antonello (****)		800.000	100.000	(289.625)	610.375
Gloria Marino (****)		0	0	0	0
Sara Rizzon (****)		0	0	0	0
Collegio Sindacale					
Giancarlo Russo Corvace		0	0	0	0
Giovanni Maria Conti		0	0	0	0
Tiziana Masolini		0	0	0	0
Totale		800.000	100.000	- 289.625	610.375

(*) Il Sig. Robert Hall ha rassegnato le proprie dimissioni dalla carica di Presidente in data 3 novembre 2017 ed è stato cooptato dal Sig. Eric Laflamme

(**) Il Sig. Eric Laflamme ha assunto la carica di Presidente in data 3 novembre 2017

(***) In carica fino al 28 aprile 2017

(****) In carica dal 28 aprile 2017

RESOLUTION PROPOSAL (ART 123-TER, PARAGRAPH 6, D. LGS. 58/1998)

As per art 123-ter, paragraph 6 of D. Lgs. 58/1998, the Shareholders meeting is called to resolve upon the first Section of the Remuneration Report. Such resolution is non-binding.

With respect to such resolution the following is proposed:

"The Shareholders Meeting of Reno de Medici S.p.A.

Resolves

favourably on the first Section of the Remuneration Report, with respect both to the policy adopted in defining the remunerations of members of the administrative bodies and of managers with strategic responsibilities, and to the procedures followed to define and give execution to such policy"