

RenoDeMedici

Star Conference 2008

Milan, 5th March 2008

RdM
GROUP



Statement Disclaimer

Certain statements in this presentation, including statements regarding target results and performance, are forward-looking statements based on current analyses and/or assumptions. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, decreases in demand for the Company's products, increases in raw material and energy costs, changes in the relative values of certain currencies, fluctuations in selling prices, adverse changes in general market and industry conditions and other factors.

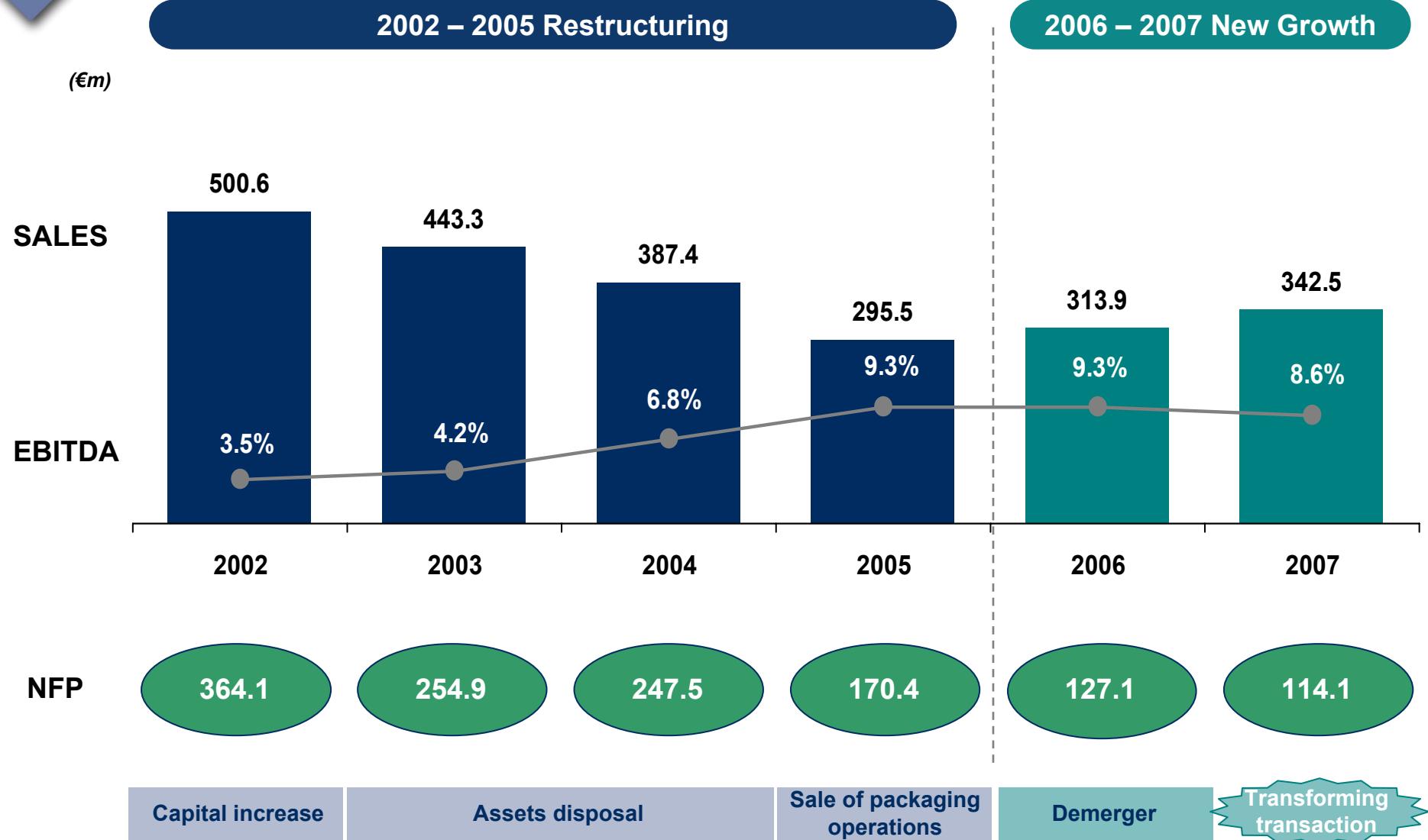


2007 Full Year Results

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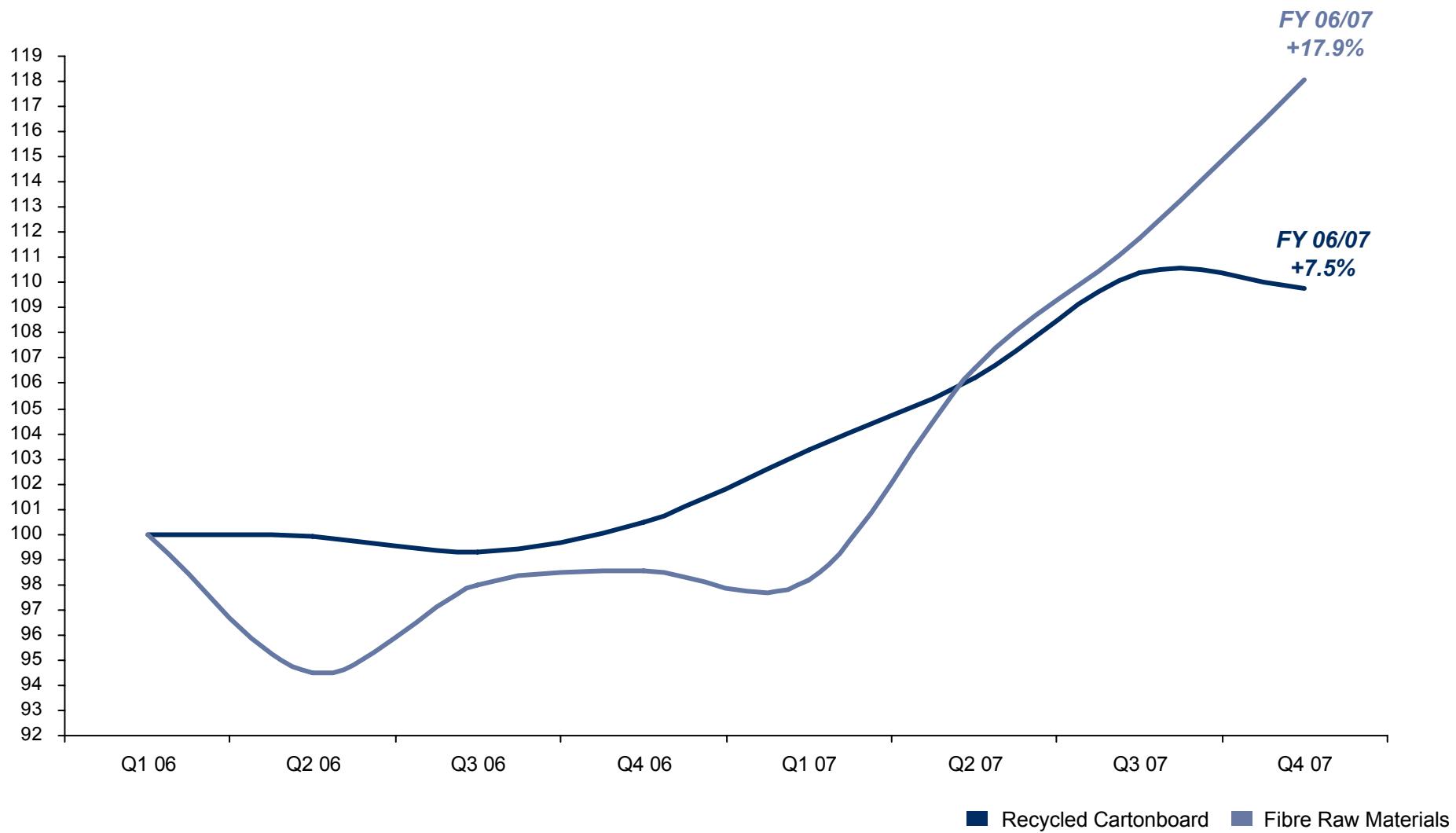


A Successful Turnaround Towards a New Era



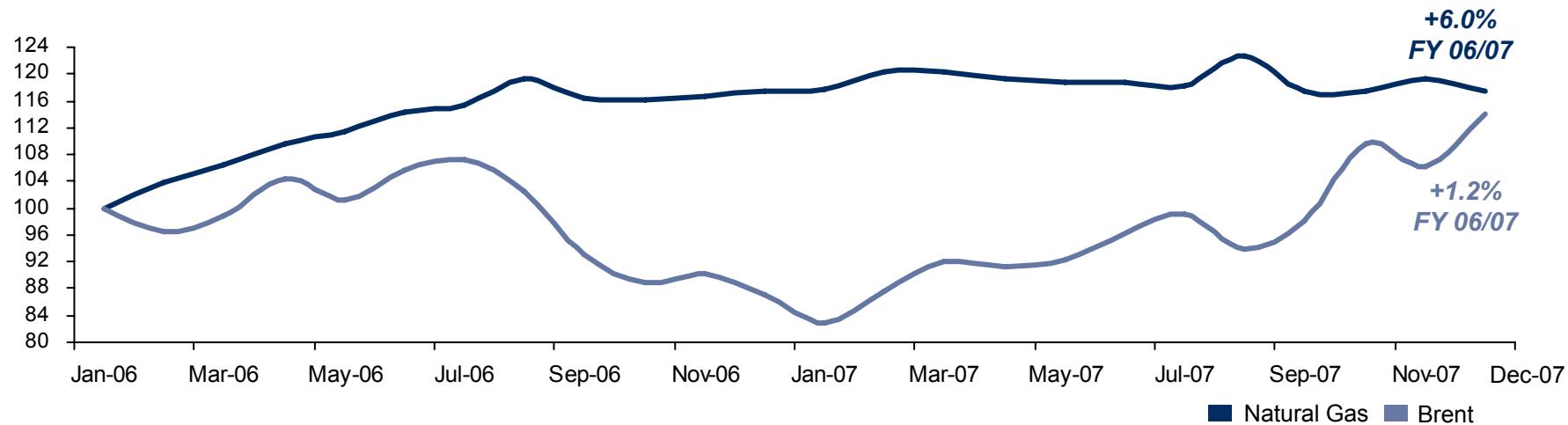
Prices Evolution

Average Prices Comparison

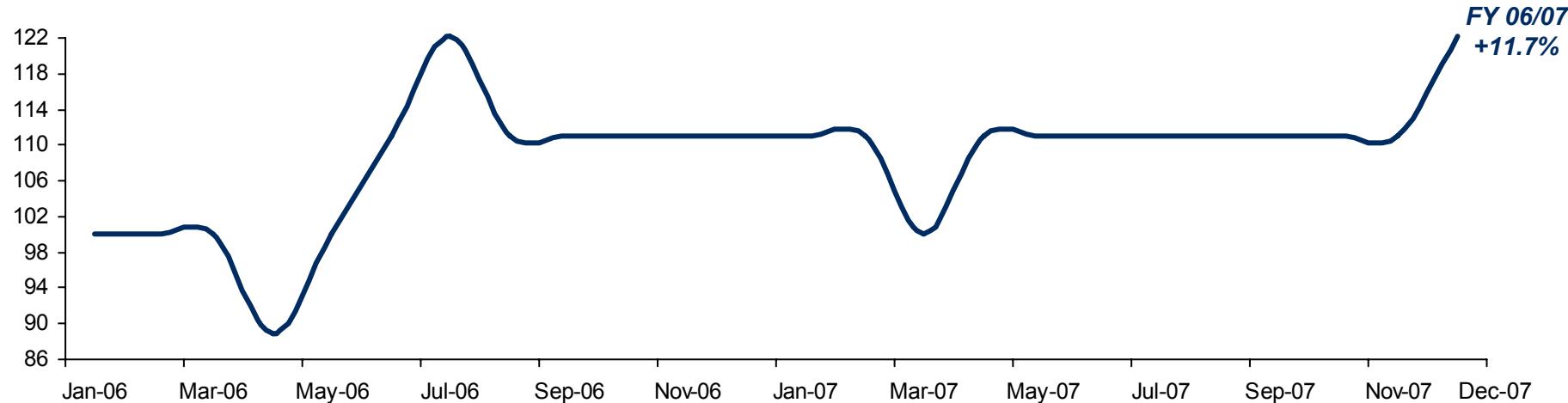


Energy Costs

Natural Gas and Brent Average Prices



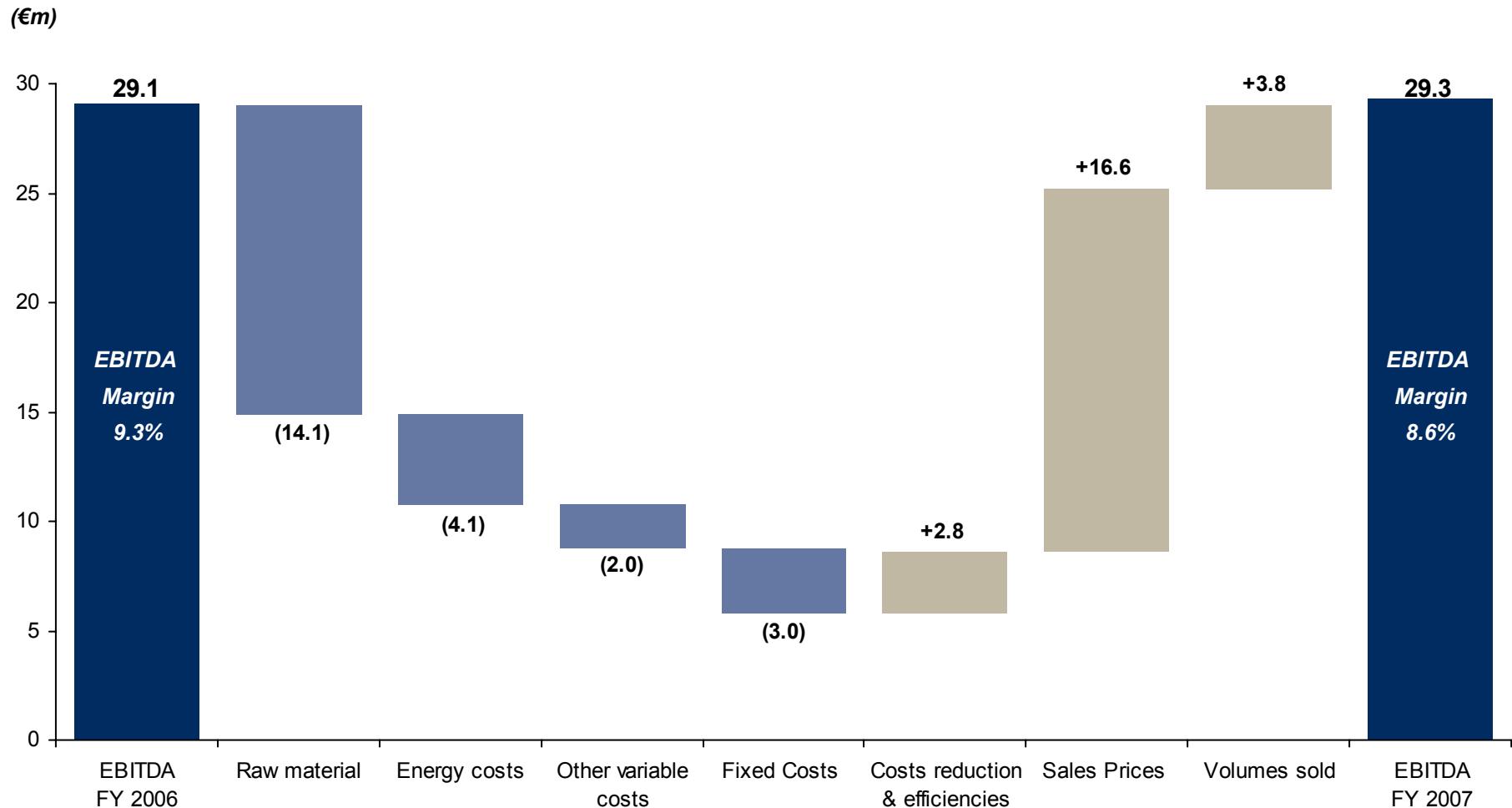
Electric Energy Average Prices



Source: Unaudited management accounts

Consolidated EBITDA

YoY Build-up



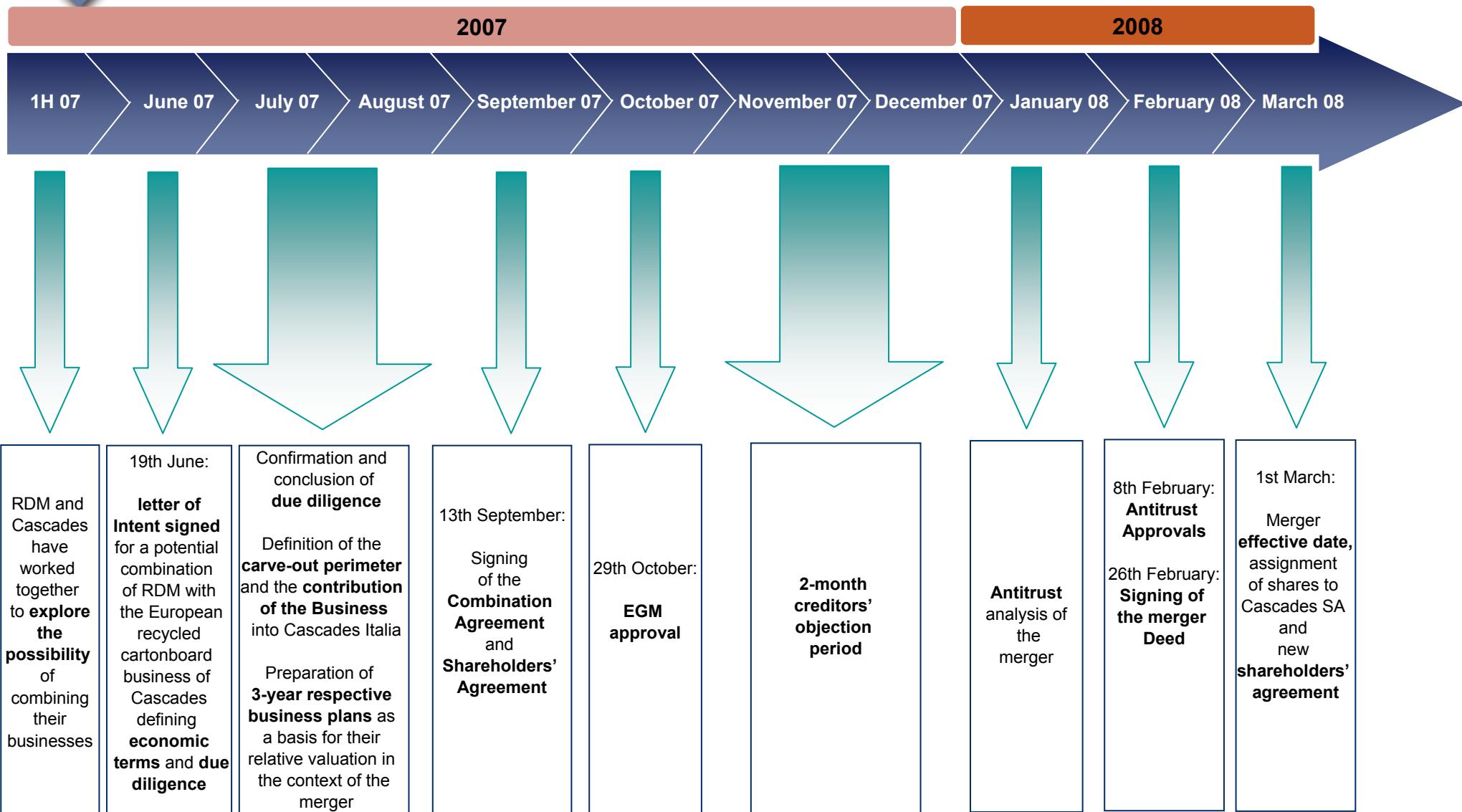


The Combination with Cascades

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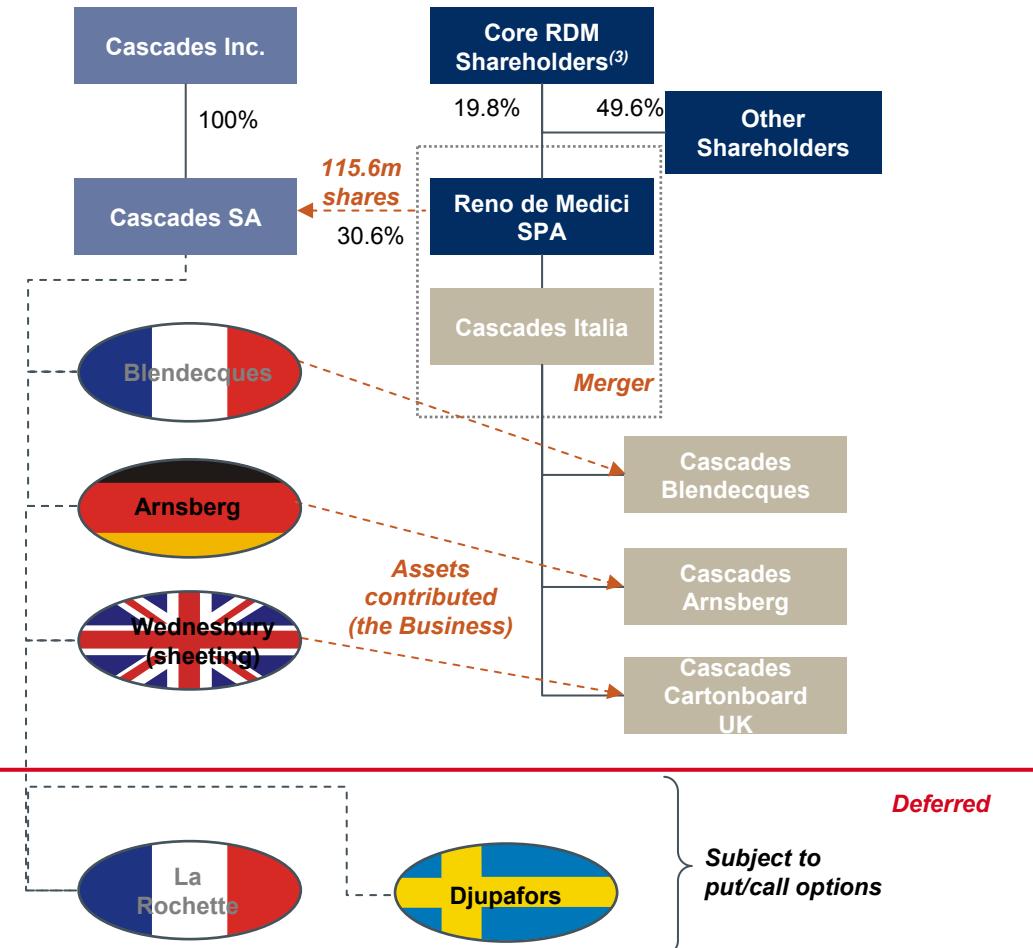
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Key Steps of the Deal



Combination with Cascades

Illustrative Transaction Structure



(1) Cascades SA assigned with c. 7 million treasury shares and c. 109 million newly issued shares

(2) Including convertible saving shares

(3) Defined as Alerion Industries, Eurinvest Finanza Stabile and Industria della costruzione

- Combination of RDM with the recycled cartonboard business of Cascades SA (the “Business”)
- The Business transferred cash and debt free to a NewCo (Cascades Italia), then merged into RDM
- 115.6 million shares assigned to Cascades SA⁽¹⁾ as part of the merger, resulting in 30.60% of the share capital⁽²⁾ and 30.64% of voting rights
- The Parties have also agreed on:
 - Assignment of their respective sales networks to a new corporate entity (“RCS”) owned 70% by RdM and 30% by Cascades
 - Transfer of all RdM’s customer accounts for virgin paperboard to Cascades
 - Put/call agreement on the remaining two virgin assets of Cascades SA, (La Rochette and Djupafors facilities) at established EBITDA multiples

Strategic Value of the Transaction



1. Pan-European
Market Presence



2. Unique Geographic
Assets Portfolio



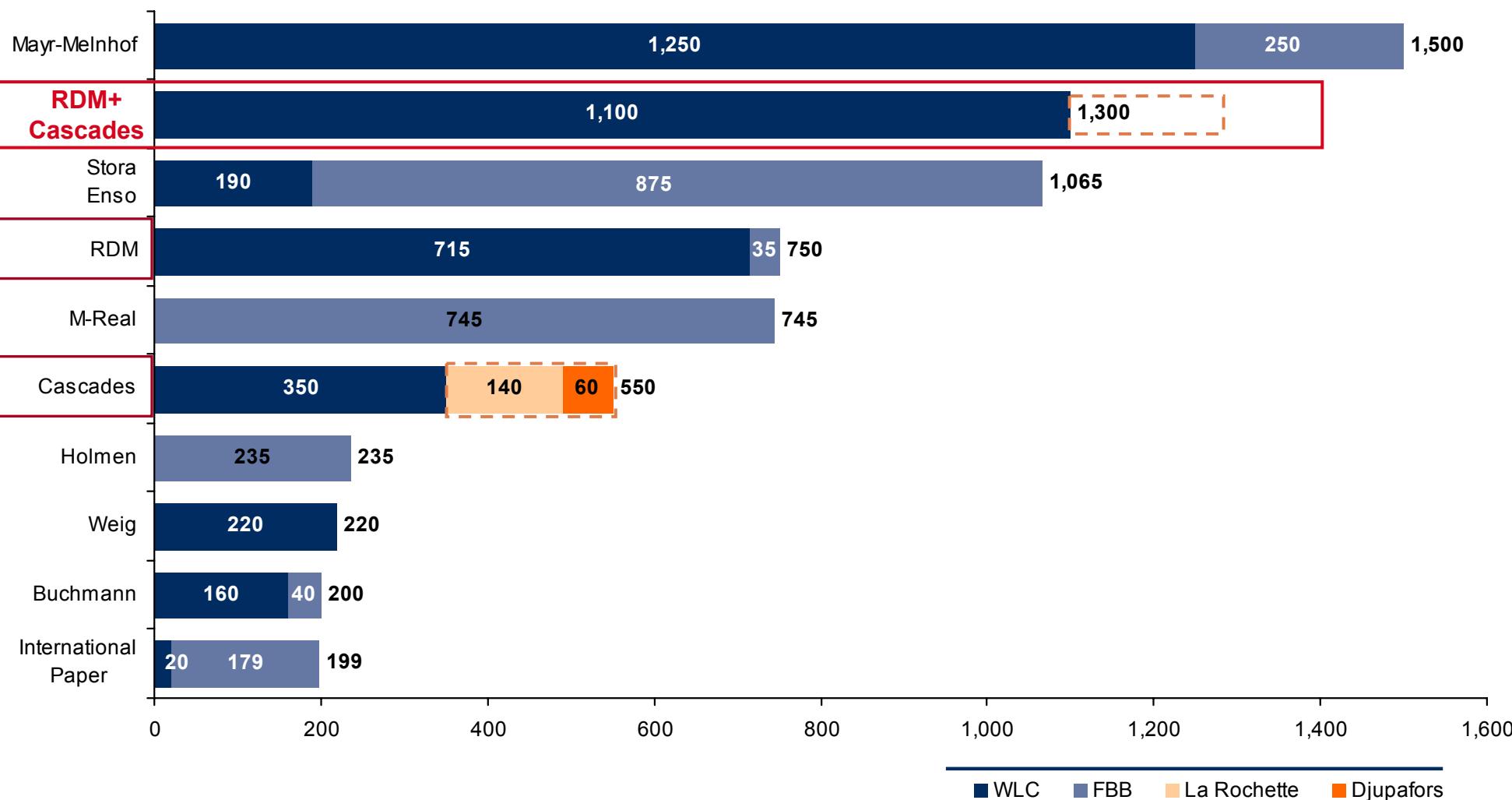
3. Improved Level of
Service to Clients



4. Value Creation
through Synergies

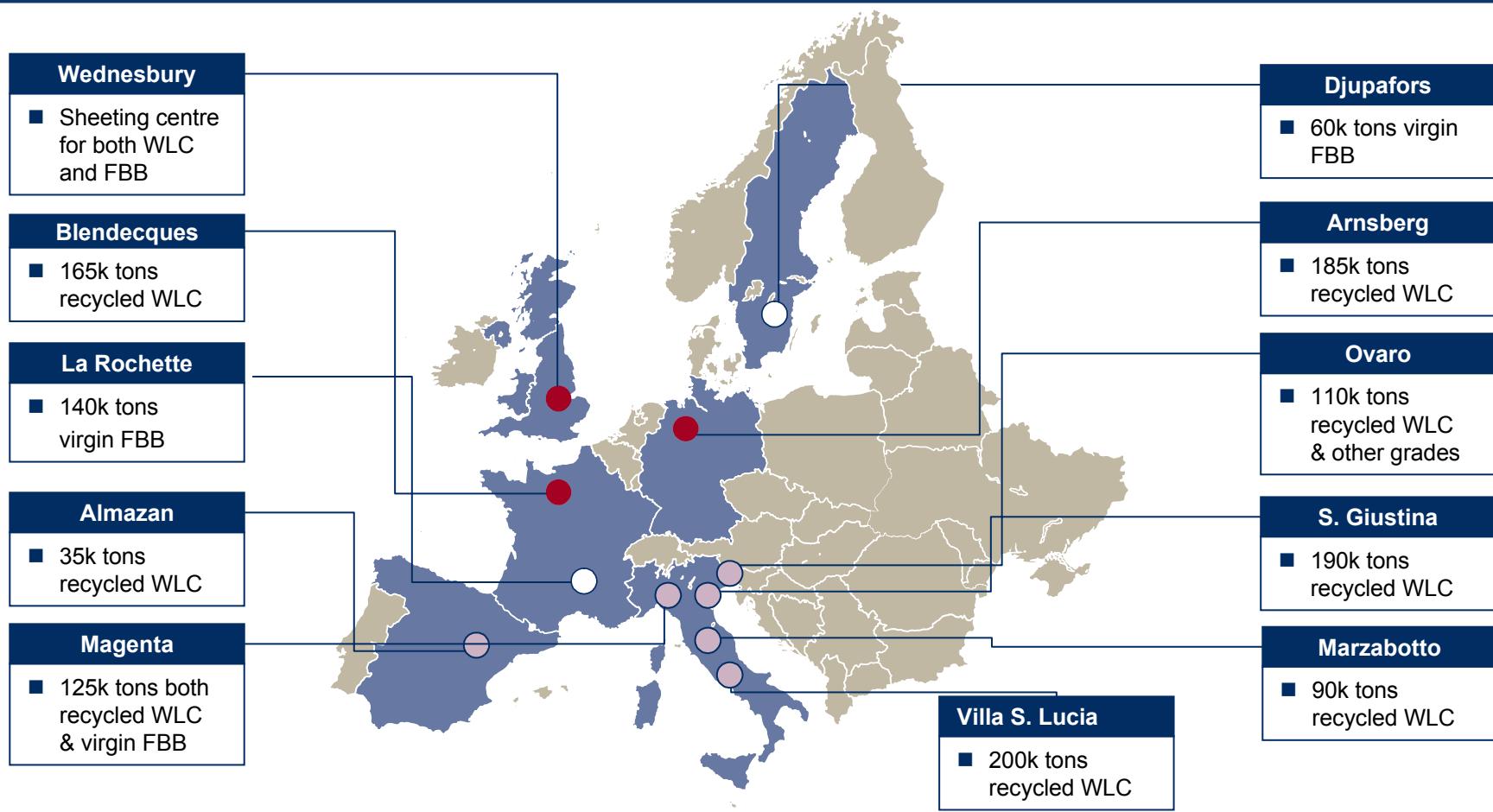
1. Pan-European Market Presence

Ranking by Capacity ('000 tons)



2. Unique Geographic Assets Portfolio

Geographical Risk Diversification

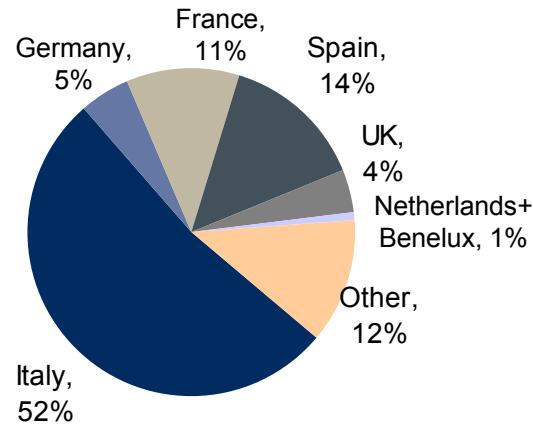


Wider Control Position in Europe

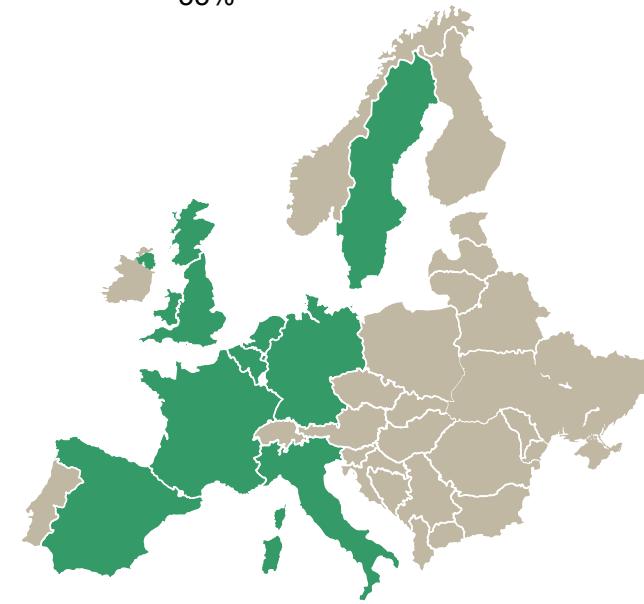
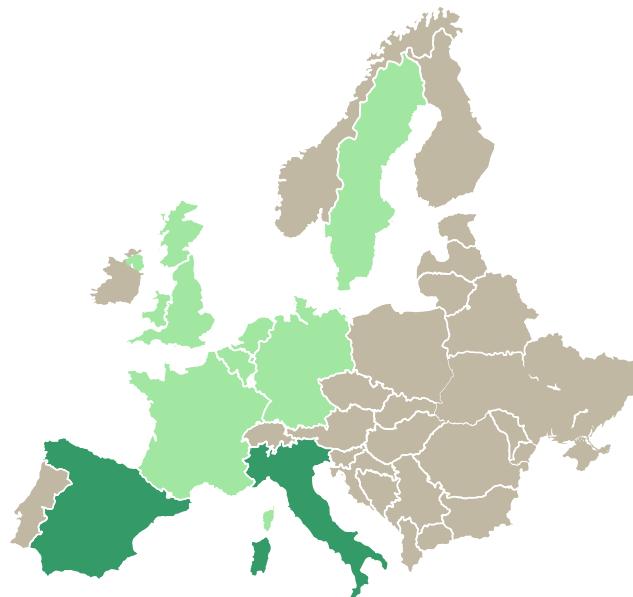
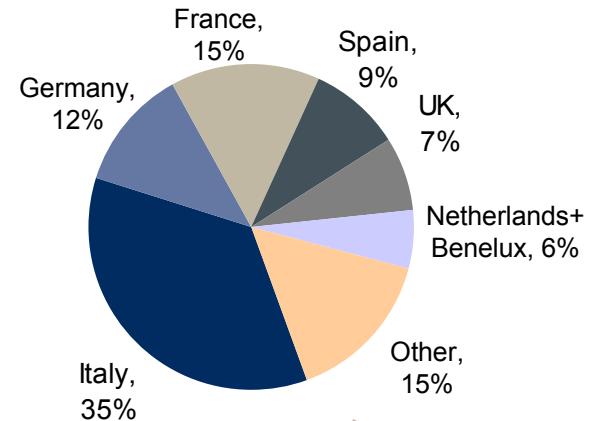
2. Unique Geographic Assets Portfolio (Cont'd)

Balanced Sales Mix

Pre-Transaction



Post-Transaction



3. Improved Level of Service to Clients

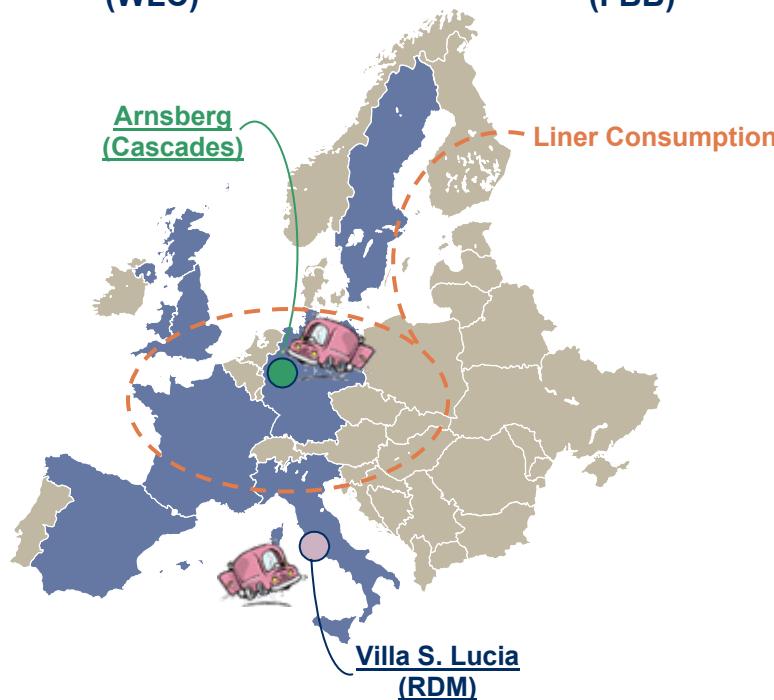
Post-Transaction



**Recycled
Cartonboard
(WLC)**



**Virgin Fiber
Cartonboard
(FBB)**

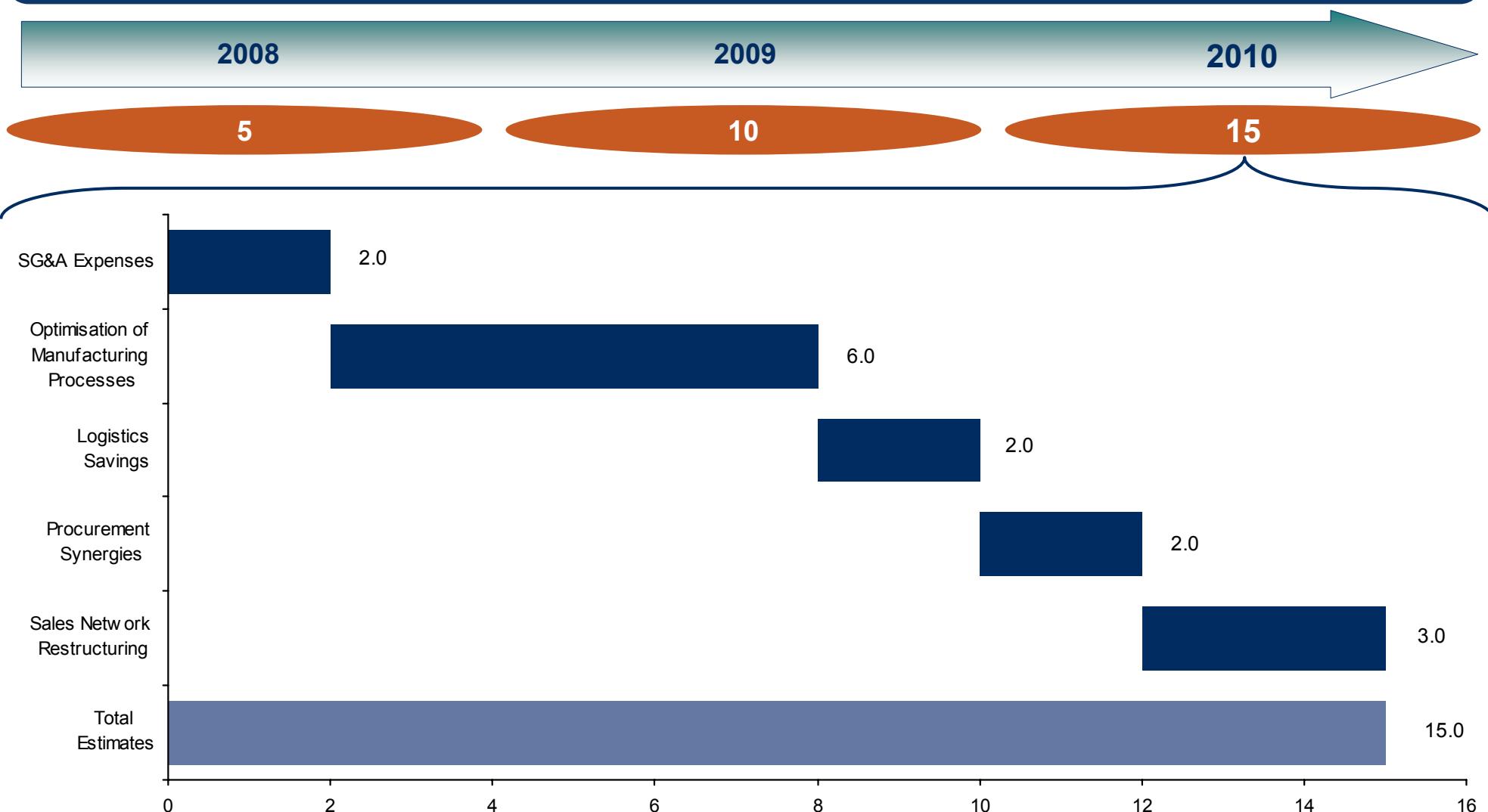


Key Facts

- Packaging substitutability between FBB and WLC
 - ↓
 - Larger clients base**
- Lead time reduction (approximately 2 days less due to mills position closer to clients)
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 - Clients better served**
- Transportation cost reduction (estimated savings of around 50 euro per ton)
 - ↓
 - Cost efficiencies**

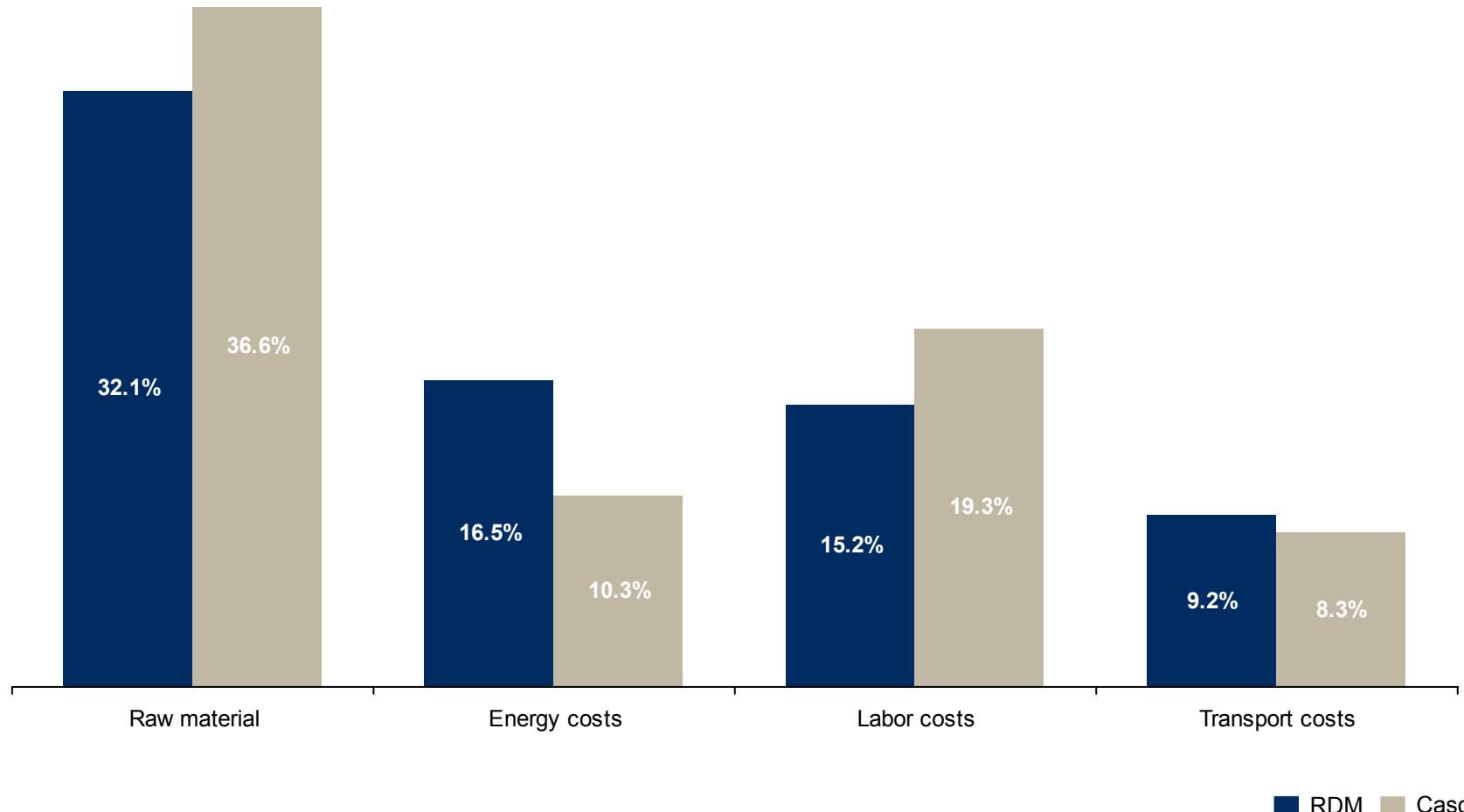
4. Value Creation Through Synergies

Cost Synergies Estimates (€m)



4. Value Creation Through Synergies (Cont'd)

Percentage On 2007 Sales





Outlook for the Next Years

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Targets of the New Group

(€m)

2007 Pro-Forma

2010 E





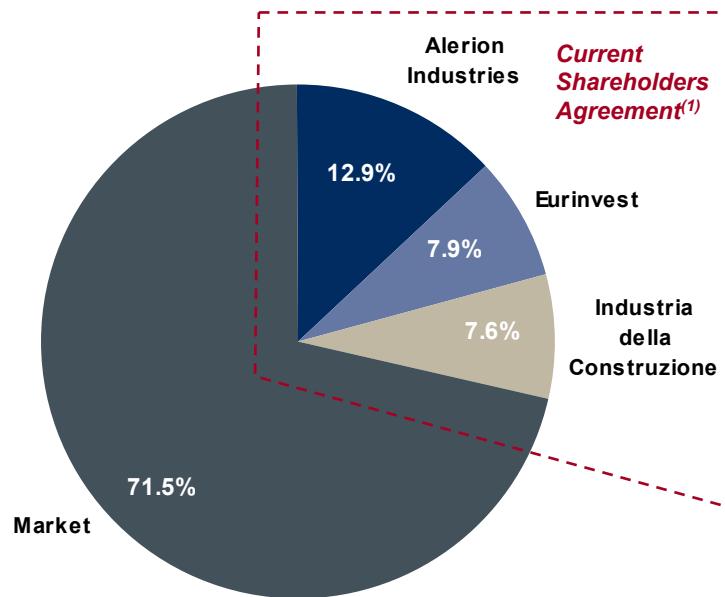
Appendix

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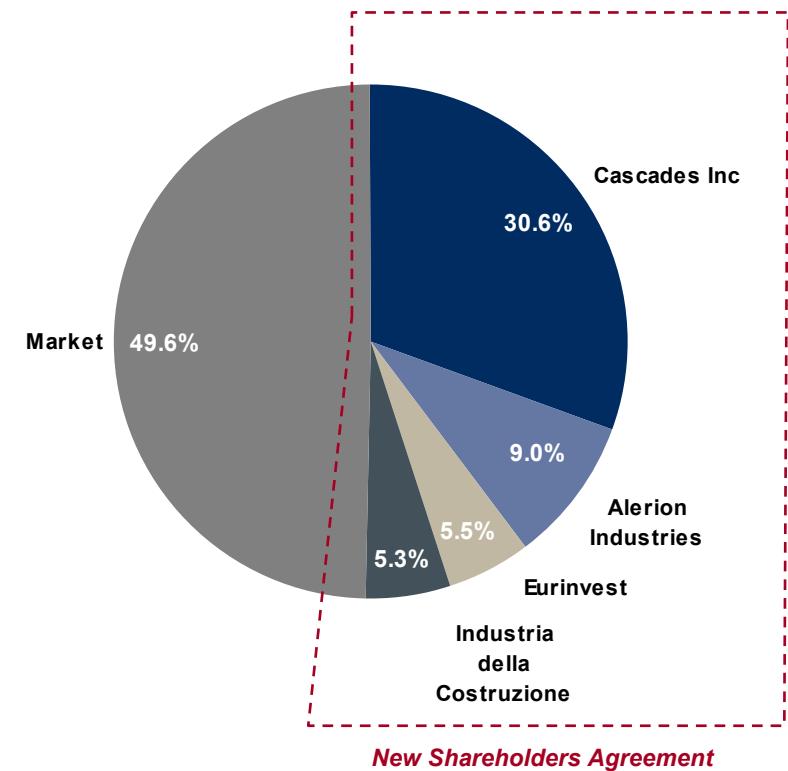


Pro Forma Shareholding Base

Pre-Transaction



Post-Transaction



(1) Eurinvest has contributed into the shareholders agreement 7.6% of the share capital; 0.3% is held out of the shareholder agreement

RDM Profit & Loss Statement

(€ '000)	FY 2007	FY 2006
Revenues from sales	342,474	317,275
% of Growth	7.9%	7.4%
Operating costs	(317,487)	(288,376)
Other income (expense)	4,094	(93)
EBITDA	29,081	29,256
% of Growth	(0.6%)	6.7%
Depreciation, amortisation and write downs	19,049	23,332
EBIT	10,032	5,924
% of Growth	69.3%	nm
Financial income (expense)	(7,605)	(9,480)
Other income (expense)	0	281
Taxation	807	(3,270)
Profit (loss) before discontinued operations	3,234	(6,545)
% of Growth	nm	nm
Discontinued operations	(2,149)	(8,346)
Profit (loss) for the year	1,085	(14,891)
% of Growth	nm	nm

RDM Balance Sheet Statement

(€ '000)	FY 2007	FY 2006
Trade receivables	102,455	102,026
Stocks	64,624	89,775
Trade payables	(97,719)	(86,900)
Total working capital	69,360	104,901
% Growth	(33.9%)	(17.9%)
Other assets	4,484	5,468
Other liabilities	(18,655)	(13,631)
Non-current assets	197,862	200,956
Non-current liabilities	(6,451)	(40,127)
Other non-current assets held for sale	5,583	11,392
Other	182,823	164,058
Invested Capital	252,183	268,959
% Growth	(6.2%)	(20.3%)
Employees' leaving entitlement and other provisions	(20,870)	(22,342)
Net capital invested	231,313	246,617
% Growth	(6.2%)	(21.2%)
Net financial position	114,298	127,111
Shareholders' funds	117,015	119,506
Total sources	231,313	246,617
% Growth	(6.2%)	(21.2%)

RDM Cash Flow Statement

(€ '000)

	FY 2007	FY 2006
Cash and cash equivalents and short-term financial receivables	8,401	11,389
Short-term financial payables	(53,242)	(57,481)
Valuation of current portion of derivatives	331	(273)
Short-term financial position	(44,511)	(46,365)
Medium-term financial payables	(70,002)	(80,789)
Valuation of non-current portion of derivatives	418	69
Net financial position	(114,095)	(127,085)